

# Mikayla Brill

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## SUMMARY

Proven skills in promoting products and boosting revenue by connecting with customers and effectively communicating sales recommendations. Well-organized, reliable, and experienced in setting up displays, restocking shelves and supporting in-store customers with knowledgeable assistance. Enhance store loyalty with unparalleled support.

## EXPERIENCE

**TJX Companies**, Merchandise Assistant March 2024-current  
Framingham, MA

- Prepare and write domestic and import purchase orders, revise purchase orders as needed.
- Communicate daily with vendors and buyers regarding purchase orders, allocations, problem solving, etc.
- Organize reports for Buyers on a weekly basis to control On Order Management.
- Assist and support other MAs and merchants outside of own area.

**American Eagle**, Merchandise Team Leader (Assistant Manager) October 2022-March 2024  
Warwick, RI

- Assisted up to 12 employees with the selling process to meet and exceed individual and company sales goals. Led sales team to consistently deliver customer service, generating maximum sales potential.
- Coach a team of associates to ensure the store is always representative of Brand Standards, ensuring the store stays in tip-top shape using day-to-day merchandising, sell-through adjustments and replenishment.
- Recruit, hire and train a team to ensure the store is always staffed to meet business needs.
- Conduct floor sets monthly to include new products.
- Shared product knowledge to suggest merchandise and services to customers.

**Kohl's**, Retail Management Intern June 2023-July 2023  
North Kingstown, RI

- Gain understanding of how a store manager leads teams in the planning, implementation, and execution of merchandising and operating initiatives.
- Gain understanding of a favorable customer shopping experience, the importance of associate engagement in customer service and how to role model the highest level of customer service.

## EDUCATION AND TRAINING

Johnson & Wales University, Providence RI

**Bachelor of Science**, Fashion Merchandising & Retailing May 2023

Community College of Rhode Island

**Associates of Arts**, General Studies June 2021

